



Sales Executive - Slovakia / Czech Republic

Reference: [SLX-005]

Task(s):

Your employment with our company will start with a training period in order to complete your knowledge of our methods and services.

This training period will be partly in Paris and partly in Budapest. During this period, your main tasks shall be to:

- Prospect new accounts and organize meetings with decision makers;
- Accompany the company's Sales Executives to meetings;
- Prepare the proposals to prospects and ensure the follow-up until the conclusion of agreements.

At the end of your training period, your role shall be to:

- Identify and pursue new business opportunities with International Key Accounts in the geographical area of Slovakia / Czech Republic;
- Travel to these countries for meetings with the management in targeted companies and sign new accounts;
- Collaborate with the Tax department for the supply of services to Key Accounts as they are brought on board.

The ideal candidate will have the following profile:

- An ambitious, self motivated, hard working and career minded sales individual, with a confident and friendly personality and with excellent communication skills;
- Excellent presentation;
- College or University degree in Sales, Business, Marketing, Economy, Finance, etc.;
- Bilingual Slovak/Czech with fluent English;
- Previous experience in business-to-business sales.

Our offer:

We offer the chance to work in a dynamic, expanding organization and in a friendly and successful multinational team environment. We also offer a long term perspective in an international company and an excellent compensation package which will grow as the company grows.

Salary:

This position is based at our offices in Budapest with frequent travel in Central Europe. We offer a remuneration which consists of a fixed salary and a bonus, with On Target Earnings of 30k€-50k€ per annum, subject to profile and experience.

The package also includes, laptop, mobile phone, cafeteria, travel insurance.

Sector(s):

- Sales / Trade
- Sales - services
- Area manager
- Commerce

Location:

Budapest - Europe

How to apply/ contact information:

If you wish to be considered for this role forward your CV with ID picture and motivation letter in English. Will only be considered complete applications. <vatsystems23@profession.hu>